



CWC STORAGE-ONLY OPTIONS & DETAILS

“We have created a perfect replica of the cellar in which your wine matured for the first critical years after bottling - nothing more and nothing less.”

CWC’s “storage-only” facilities have been specially designed to incorporate all the industry leading features that have made our CWC1 underground cellars world famous.

What makes CWC storage-only stand out above all competitors is the attention to detail with no expense spared.

CWC builds small concrete chambers (NOT A SINGLE WAREHOUSE), each with its own complex computerized climate control systems, (NOT A LARGE, BASIC SINGLE SYSTEM AIR-CONDITIONER), that delivers superb, balanced temperature and humidity results which comfortably surpass the performance of all competing wine storage facilities.

CWC 4, CWC 5 & our latest Flagship CWC 6 will provide ample space for all expected private and trade requests until at least the end of 2012.

CWC has transferred all storage-only and merchant wines to these new facilities, thus making way at our Shouson Hill Cellars (CWC1) to cater exclusively for our Full-Club Members.

Key information:

- Storage at CWC4, 5 & 6 is charged by the case or half case
- Registration, handling and delivery will take place by the case only
- All cases will be sealed upon arrival

- Should clients wish to have the contents of their wine cases/crates checked, this can be done at a specified price

Registration / In / Out Handling Charge:

- There will be a case registration, handling, application of a tamper-proof seal and in/out one off charge upon arrival as follows:
 - HK\$18 per case of 12 bottles
 - HK\$9 per case of 6 bottles, single Magnums, Imperials, Jeroboams

Pricing:

- 1 Year Storage (Above 10 cases):
HK\$144 per case of 12 bottles
HK\$72 per case of 6 bottles
HK\$72 per case single Magnums, Imperials, Jeroboams
- 1 Year Storage (Below 10 cases):
HK\$216 per case of 12 bottles
HK\$108 per case of 6 bottles
HK\$108 per case of single Magnums, Imperials, Jeroboams
- Monthly Storage (above 500 cases):
HK\$15 per case of 12 bottles
HK\$7.5 per case of 6 bottles
HK\$7.5 per case of single Magnums, Imperials, Jeroboams
- Monthly Storage (Below 500 cases):
HK\$18 per case of 12 bottles
HK\$9 per case of 6 bottles
HK\$9 per case of single Magnums, Imperials, Jeroboams

Special Conditions:

- There is a minimum charge equivalent to HK\$180 per month per monthly account operated. (Not applicable to Long Term Storage Only)
- **Individual bottle Checking:** Should a client request for individual physical checking, bar-coding and by-the-bottle inventory description and registration of wines upon arrival, charges will be as follows:
 - HK\$120 per case of 12 bottles;
 - HK\$60 per case of 6 bottles, single Magnums, Imperials, Jeroboams
- **Individual bottle removal:** Individual bottles may not be retrieved from cases unless the individual physical checking, bar-coding and by-the-bottle inventory description and registration of all wines in the case concerned is undertaken and the case is resealed. Charges will resume for a full case thereafter irrespective of the number of bottles contained therein.
- **Case consolidation** can be arranged upon request but can only be done if the wines in all the cases to be consolidated are physically checked, bar-coded and by-the-bottle inventory description and registration takes place.

- **Carton box replacement:** CWC 6 bottle lay-flat carton boxes are charged at HK\$25 per box replaced.
- **Photographs** of wine can be arranged upon request and are charged at HK\$10 per photograph with a minimum charge of HK\$60 for any one request.
- **Inspections** can be arranged at a charge of HK\$300 per hour or part thereof. This charge covers the creation of a case movement Work Order to withdraw the wines, the physical scanning out and removal of the wines from their storage location, transfer to the inspection area, staff presence during the inspection to ensure that no tampering or wine switching takes place, and the re-sealing of cases, new bar code application and physical return to the storage location.
- **Wine Re-packing for Transport** into Styrofoam boxes can be arranged upon request at HK\$90 per case of 6 bottles and HK\$180 per case of 12 bottles, with a minimum charge of HK\$90 for any repacking request. This service must be requested by clients or all wine will be released in the same condition that they were stored in. Crown Wine Cellars take no responsibility or liability for breakages or loss once released from our storage facilities.
- **Urgent wine collection and delivery service:** All urgent wine collections and delivery requests that fall outside of our standard 24 working hour requirement, will carry a surcharge of HK\$300 per 10 cases requested.
- **Failed deliveries and collections:** Customers will be charged for all failed deliveries and/or collections should the CWC delivery team arrive at the correct address and within the specified time period but find no customer representative present.
- **Combined collection and delivery service charge clarification:** Should CWC be requested to conduct a delivery and collection from the same address at the same time, customers will be charged for the greater number of cases either delivered or collected, whichever is the higher.
- **Air Freight document preparation and service arrangement:** CWC will only arrange the necessary documentation to facilitate air freight as arranged privately by our customers. A document preparation and service arrangement charge of HK\$500 will apply. It is important to note that CWC will not arrange air-freight on behalf of our customers. Customers are advised to contact their preferred air-freight service provider if this service is required, and to make all necessary arrangements exclusively between themselves and the air freight service provider. CWC carries no involvement, nor liability for any wines once released for local collection from our facilities by a third party service provider.

New Insurance Cover Rates for 2012

1. All wine valued at HK\$19,999 per bottle or below will be charged at HK\$0.40 per bottle per month as from 1 February 2011.
 2. All wine valued at HK\$20,000 per bottle or more will be charged at HK\$5 per bottle per month as from 1 March 2011.
- This rate is calculated as 0.3% of HK\$20,000 per annum - The lowest insurance rate for a specified high-value item that we are aware of.

- This rate is fixed and will not increase beyond HK\$5 per bottle per month irrespective if the value of a wine is higher than HK\$20,000 per bottle.
- For example, should a bottle be valued at HK\$50,000, the insurance cost will still only be HK\$5 per bottle per month.
- Our insurance company has stipulated that all these high-value special bottles/cases must be carefully inspected and placed inside our newly constructed high-security vault.
- Given the extreme risk being placed on our insurance company, this is an absolute non-negotiable requirement from them in order to cover these wines to full current market value

Local Transportation Price List - Unchanged since 1 June 2008:

CWC 4, 5 & 6

Delivery / Collection Charges			
	NT	Kln	HK
1 to 6 bts	HK\$ 210.0	HK\$ 210.0	HK\$ 300.0
7 to 12 bts	HK\$ 260.0	HK\$ 260.0	HK\$ 350.0
13 to 48 bts	HK\$ 360.0	HK\$ 360.0	HK\$ 450.0
49 to 240 bts	HK\$ 530.0	HK\$ 530.0	HK\$ 620.0

Service Delivery Times:

- All CWC customers who submit their wine preparation orders before 11:00 am from Mon - Fri can receive their wines the following working day without any additional charge *.
(* Limited to 50 cases - larger orders will require more preparation time)
- All wine preparation orders received after 11am Mon -Fri will only be ready the day after the following working day.
- Alternatively wine preparation orders received after 11am Mon -Fri will be subject to an urgent delivery charge if required the following working day.
- All CWC customers who submit their wine preparation orders by 9am on Saturday morning can be processed the following Monday without any additional charge **.
(** Limited to 30 cases - larger orders will require more preparation time)
- All wine preparation orders received after 9am on Saturday morning will be included in the Tuesday or later deliveries
- All wine orders received after 9am on Saturdays but before 10am can be dealt with the following Monday if the urgent delivery charge is paid ***
(*** Limited to 20 cases)
- The Emergency Charge is as follows:
HK\$300 per 10 cases

- **PLEASE NOTE:** In order to improve security and thereby the ultimate protection of your valuable assets, all requests for deliveries or wine preparation for collection will only be processed if made via the CWC on-line/internet request system, or if a delivery request form is submitted to CWC. Our customer service staff are available to assist you with this process